

HOMESTEAD SECURITY SERVICES LIMITED

COMPANY PROFILE

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## INTRODUCTION

Founded in 2006, Homestead Security Services Ltd. set out itself to be a leading contract security firm in the property, corporate, industrial, commercial, and construction industries. The company is a member of the Protective Security Industry Association (PSIA).

We have branches in major towns like **Kisumu, Eldoret and Nakuru**. Our **Mombasa branch** is now open to cater for our customers at the coast region.

## MISSION STATEMENT

Homestead Security’s mission is to:

* Provide high-quality, affordable contract security solutions
* Create and cultivate long-term relationships with clients
* Respond immediately to the changing needs of our clients
* Achieve complete customer satisfaction
* Improve our services continuously
* Maintain professional relationships with our dedicated guards by encouraging ongoing communication to achieve the highest standard of performance.

## Vision

The vision at Homestead Security, is of a highly trained and efficient team of security and customer service personnel, ready for anything that may occur and quick to respond to customer needs and concerns.

## Mission

At Homestead Security every person in our company is a member of the team and a team player, with the expectation and need that they perform their duties to their fullest capacity and potential. Our objective is a commitment to the highest quality security and customer service. The client satisfaction is our main focus, reached through innovative and cost effective security services. We will lead the security industry in trained officers and rapid customer service.

## Values

At Homestead Security, there are several values which we hold in high regard, and we expect these values in every member of our team. These values are charity, honesty, fortitude, reliability, integrity, temperance, faith, and hope. We believe that these values set us a step above the rest, and allow our team members to provide high quality security services in a very professional and efficient manner.

## Philosophy

At Homestead Security we take pride that our company was formed with one premise in mind, and that is to bring a degree of experience, dedication, and professionalism to the security industry that has long been missing. We aspire to be ahead of the competition when quality and performance are evaluated. Homestead Security will work continuously to bring in new ideas, to give our clients the latest in security techniques and in security performance.

## DIRECTORS

The Directors of Homestead are all Kenyans of diverse backgrounds and experiences as outlined below:

## Hosea K.Kili

Mr. Kili is a practicing advocate of the High Court of Kenya and a Certified Public Secretary. He brings to the company a wealth of experience from both public and private sectors.

## Jonah K. Tanui

Mr. Tanui is a business graduate and a CPA. He is a business consultant with experience in finance, management, business development & logistics.

## Secilia Kili

Mrs. Kili has a wealth of experience in Human Resources and has worked with various organizations including Telkom Kenya.

## GENERAL MANAGEMENT:

The general management responsibilities for Homestead Security rests with the company’s Chief Executive, Mr. J. K. Tanui. Mr.Tanui and Homestead Security’s corporate management team have plenty of experience in commercial and in the contract security business. Together, they bring unique insight into the administration and operation of security services management.

## OTHER MANAGEMENT STAFF

**Rogers N. Namunyu**

Mr. Namunyu is the Chief Investigations Officer. Aged 35, he is a member of the Institute of Loss Adjusters and Risk Surveyors. He has qualifications from the College of Insurance and has worked with reputable investigators in the insurance industry for over 5 years. He has a wide experience and competence in handing Accident, Theft, WIBA claims, fire and burglary among others.

## Robert Keter

He is a graduate in Bsc Computer Science, and has experience of over 10 years in the Information Technology sector. He has experience in Security Alarms and vehicle tracking systems.

## Mayaka Ongozi

Aged 49 years, Mr. Mayaka is a former officer with the Kenya Police where he worked for in several parts of various parts of the country. He is our lead investigator. He previously worked for Fascistic Loss Assessors Ltd. He specializes in accident investigations, theft, burglary and tracing.

## Ben Maritim

He is one of our investigators. Aged 34, Maritim trained in sales and marketing. He has worked in the insurance industry since the year 2004. The firms he has worked for include Blue Shield Insurance Ltd, Fascistic Loss Assessors Ltd and Kenya Loss Adjusters Ltd.

**Board of Directors**

**CEO**

**Operations Manager**

*Guarding*

**Technical Manager**

*Alarms , Tracking & Surveilance Systems*

**Investigation Manager**

*Fraud*

**Finance and Adm. Manager**

*Insurance and Investigation*

**Branch Managers**

*Kisumu, Eldoret nakuru*

**Investigators**

**Accountant**

**HR Officer**

**Supervisors**

*Kisumu, Eldoret nakuru*

## Company Organization Flowchart

**Guards & Guardetes**

**What makes us different?**

Customer service and training are real problems for the security industry, and our company aspires to raise these to new heights, requiring extremely strict training requirements and providing excellent and fast customer service with no turnaround time. These two areas are sadly lacking, and may lead to security problems. Our security officers are given on the site training and orientation, support when needed, and first aid training. Contact numbers are available at all times, and the officers are trained in when and how to use these numbers if necessary. We are different because we offer excellent customer service together with excellent security training and services.

Homestead Security difference is in the details. We take the time to understand the security challenges that our clients are facing, and then we assist them in developing a security program that works for their unique needs and fits in with their unique budget.

Homestead Security is an extremely innovative company that is always open to fresh ideas. We are always looking at new ways to improve our operations and, in the process, your security

Homestead difference lies in our depth of knowledge. It can also be found in our exemplary customer service and follow up. It's evident in our stringent personnel selection process and how we subsequently invest heavily in to our staff's training, support, supervision, and personal development.

Finally, Homestead Security difference is in our attitude. In every interaction with you, our single purpose is to forge a relationship exceeding all of your expectations.

## HOMESTEAD’S SECURITY SOLUTIONS

* **Security/Manned Guarding**

## Alarm Installation & Response

* **Vehicle Tracking Services**

## Investigations Services

* **Dog Handling Service**

## CCTV & Access Control Systems

* **Outsourced Personnel – Front Office & Customer Relations**

## We specialize in the following areas of contractual security provision:

* **Manufacturing & Construction**

## Educational Institutions & Hospitals

* **Residential & Commercial Properties**

## Corporate Security Consulting

* **Shopping Centers & Retail Stores**
* **Security Patrols**

# Manufacturing & Construction

*Manufacturing and Industrial Security*

Manufacturing and industrial security poses a unique problem for many companies, and there may be special requirements and issues involved because of the environment. Homestead Security requires on the site training and orientation before our security officers are placed on assignment, so that our personnel are prepared for anything that may occur. This also allows us to customize the training our officers receive for each individual client, according to the specific requirements and needs the client may have. This is in addition to the rigorous training and education required by us, before we place any security officer on assignment.

*Construction Site Security*

Construction site security is a big concern to many businesses, and at Homestead Security, we can give you the security you are looking for with our construction site security program. Trespassing, theft, and other security problems will be a thing of the past, because your construction site will be secure and protected by our highly qualified and extensively trained security officers.

# Educational Institutions & Hospitals

*University, College, and School Security*

Unfortunately, in the modern world universities, colleges, and even high schools at times need tight security. Homestead Security provides highly trained security officers that are both professional and effective at providing the highest quality security services to schools, colleges, and universities. We can provide a security consultation and tailor made security solutions to help keep your students safe no matter what their age is.

*Hospital and Nursing Home Security*

Homestead Security offers security services that are tailored for the hospital and nursing home settings. We provide professional high quality security, and our entire teams of highly trained security officers are prepared for any situation. Let us help you find the perfect security solution to protect your hospital or nursing home and patients.

# Residential Properties

Homestead tailors its services to residential communities: Residents Associations, Courts, Individual Home Owners, and Property Managers and Agents.

Each community has a unique personality - location, layout, traffic flow, specialized facilities, customized bylaws, and homeowner preferences must all be considered when providing security services. Additionally, as a community matures, its needs change, and therefore, its rules and regulations evolve.

Only by initiating and maintaining a line of joint communication with estate security committee members, property management and homeowners, will a security team fulfill the evolving needs of its community. Homestead executives work hand-in-hand with the homeowners and property managers by:

* + Attending Monthly Security Meetings
  + Listening to Residents

Our dedication to a collaborative partnership with our communities is the reason our clients recommend us to their friends.

*Access Control / Gate Officer*

Homestead contact at the gatehouse sets the tone for the resident and their guests’ experience...

The first impression of your community starts with your security staff -- Professional communication and observations skills are needed to both welcome and secure entry into the community.

Homestead utilizes in-depth training programs to keep our access team alert, efficient and friendly. To assure procedures are maintained, site supervisors monitor access control officers by daily:

* + - Reviewing CCTV Replays
    - Examining Visitor/Resident Book Entries
    - Conducting Uniform Inspections

*Patrol Officer*

Responding to house alarms are the most important duties of a patrol officer. Constant training drills ensure that patrol officers are able to respond and perform under high stress situations.

Prevention and detection are secondary functions of the Homestead Patrol Officer. Training and constant reinforcement is again the key to performance. After their initial training, officers are constantly evaluated on the following procedures:

* + - * Identifying Suspicious Behavior
      * Securing Homes & Detecting Forced Entry
      * Monitoring Traffic Controls
      * Conducting Uniform Inspections
      * Pin-pointing Audible Alarms
      * Maintaining Sporadic Patrol Procedures

# Corporate Security Consulting

Homestead Security is a complete solution provider to corporate clients. Experienced and professional, we combine technological resources, teamwork, and highly trained individuals in the delivery of unmatched security protection to corporations and large scale institutions. From the minute you call

Homestead; we'll assist and consult with you to develop a security program that works for your budget and your organization.

Our services span all corporate asset protection specialties from CCTV systems to mobile patrols and from risk assessments to corporate investigations.

We know that the safety and security issues of each contract will never be identical. Public buildings where visitors can come and go relatively freely present very different challenges to the high security needs of research labs, financial centers and government buildings. But with a dedication to thorough analysis and due diligence, Homestead Security will offer public and private institutions superior end to end service from consultation through implementation to ongoing customer service and support.

# Shopping Centers & Retail Stores

*Dedication to Details*

Shopping centers demand security officers with a wide range of skills - from the sensitivity to deal with lost children to the ability to respond to and effectively address law enforcement incidents. Homestead security has been confronted with all of these issues and has been providing highly skilled officers to the shopping center industry. Our training helps us excel in the following areas:

* + - Customer Service
    - Emergency Response Drills
    - Risk Management and Liability
    - Special Events Management
    - Loss Prevention
    - Fire Safety Operations
    - Interior/Exterior Patrols

*Loss Prevention and Retail Security*

Retail stores have special needs regarding security, because of shoplifting issues as well as other security concerns. Loss prevention for retail businesses is an important aspect of security, because millions of shillings each year are lost by retail establishments due to theft and other losses. Homestead Security offers security officers who are specially trained and experienced in retail security and loss prevention to meet the needs of your business.

# Vehicle Tracking Services

We are an upcoming leader in vehicle security and tracking solution in Kenya. We provide GPS, GPRS satellite based vehicle and asset tracking solutions. Our tracking units are fitted with the latest SIRF star III technology chips - GSM receiver, which is able to communicate and interpret the signals from these GPS satellites. We provide solutions to all vehicle owners from corporate to individuals.

*Fleet Owners:* Owners of large fleet of transport Lorries and other vehicles use our system to monitor their vehicle.

*Taxi Operators:* Taxi owners enjoy our services by monitoring the movement of their vehicles and recovering them in the event of a loss due to theft.

*Private companies:* Use our services to control the movement of their vehicles and monitor them at all times.

*Non Governmental Organizations:* We have installed our systems in some of the leading Non- governmental organizations to ensure their vehicles are safe all the time.

*Individuals:* We install the systems to individuals to ensure their vehicles are at their reach and they feel safe and secure when they know their assets are safe.

*BodaBoda Owners* – Owners and drivers of boda boda or motorbike will be able to monitor their motorbikes movement and keep track of mileage covered, they can also recover it whenever it’s stolen.

We offer the following Products and Services:

* + - Vehicle Tracking – Mulika Gari
    - Motor Bike Tracking – Mulika BodaBoda
    - Personal Trackers – Mulika mtu

### Vehicle Tracking – Mulika Gari

We provide one stop shop for all your vehicle tracking needs offering the following features that incorporates full vehicle security with all the features being controlled from the control centre via the web and at the comfort of your location via SMS. It has the following features:

* + - **Real Time Tracking Via Online** (TCP/UDP): The user has the option of deciding whether to track His/her vehicle through our online system.
    - **Current location report:** You can always get the real-time location of your vehicle
    - Tracking by time interval: The ability to decide the interval at which your vehicle should report the location.
    - **SOS panic button** (Distress button) : Used whenever there is an emergency, the driver of the vehicle presses this button which automatically sends an SMS and Email to preset mobile phones. This Alert can be used by the recipient to assist the person in distress by either alerting the police, calling in to listen to the conversation in the vehicle or immobilize the vehicle.
    - **Geo fencing control:** Used to restrict the vehicle from moving into or away from specific places. An alert will be sent to the online system in case a vehicle enters or leaves the particular area under Geo fence.
    - **Low battery alert:** Whenever the unit is disconnected from the main battery of the vehicle, an alert will be sent. This allows the user to know in advance if an intruder is trying to temper with the unit or the vehicle's battery.
    - **Speeding alert:** Is used to send information if a vehicle exceeds a particular speed.
    - Engine Cut: Is used to disable the vehicle by cutting the engine. This is done through a gradual stop to ensure no accidents happen in the process.
    - **Alert on Blind area forwarded when GPRS re-establishes:** Sends a signal if the vehicle arrives at an area that the GPRS signal is very poor and it again sends an alert when GPRS signal re-establishes.
    - **Position logging capacity** up to 260,000 + way points - Stored and forwarded when GPRS establishes
    - **All Alerts are received via SMS**
    - **Online fuel monitoring:** Used to monitor fuel consumption in the vehicle and to check for any in consistencies, fuel charts and fuel reports.
    - **Mileage calculation online:** Our online portal has a mileage calculation system which the user can use to calculate the distance covered and thus approximate the fuel consumption.
    - **Built- in motion sensor for GPRS data saving:** Detects when a vehicle is moving with the engine ON or when it is being towed or carried. This feature also allows the unit to send the location details at specific intervals if the vehicle is ON and at lower intervals when the vehicle engine is OFF thus saving the vehicle battery.
    - **Real time tracking via SMS:** Locate the real time location of your vehicle via SMS.

## Immobilize your vehicle via SMS commands.

* + - **Shaking or Tilt alert - For accident detection**.
    - Automatic voice broadcast according to GPS position or pre-set time. The voice contents can be recorded.
    - **Speeding alert:** Configure and receive Speed alerts via SMS

### Motorbike Tracking – Mulika BodaBoda

This will provide the Motorbike owner with all the features of vehicle tracking except fuel monitoring, track and monitor your motorbike via SMS.

### Personal Trackers – Mulika Mtu

This is a tracker that is used for monitoring and tracking people. It is a personal tracker that is placed in a persons clothing such a handbag or Pocket. The location of the person is monitored either via SMS or Web portal.

The following can be set:

* + - **Geo fence** – Setting of restricted areas or areas of operation is used for restriction for small children or elderly.
    - **Real Time Tracking Via Online (TCP/UDP):** The user has the option of deciding whether to track His/her location through our online system.
    - **Current location report:** You can always get the real-time location of the person
    - **Tracking by time interval:** The ability to decide the interval at which the location of the person should be tracked.
    - **SOS panic button (Distress button):** Used whenever there is an emergency, the person presses this button which automatically sends an SMS and Email to preset mobile phones. This Alert can be used by the recipient to assist the person in distress by either alerting the police, calling in to listen to the conversation from the tracker.
    - **Geo fencing control:** Used to restrict the vehicle from moving into or away from specific places. An alert will be sent to the online system in case the person enters or leaves the particular area under Geo fence.
    - **Low battery alert:** This is used to send a warning to the tracking number so that the person with the tracker can be aware that the Personal tracker is losing power.
    - **Alert on Blind area forwarded when GPRS re-establishes:** Sends a signal if the vehicle arrives at an area that the GPRS signal is very poor and it again sends an alert when GPRS signal re-establishes.
    - All Alerts are received via SMS
    - **Distance Calculation**: Used to monitor the distance covered by the person.
    - **Built- in motion sensor for GPRS data saving:** Detects when a person starts to move or is stopping / stationary.
    - **Real time tracking via SMS:** Locate the real time location of your vehicle via SMS.

# INVESTIGATION SERVICES

Homestead Insurance Investigation Services (HIIS) is a Nairobi based private investigative agency serving proficiently in the field of insurance, corporate, private and forensic investigations.

HIIS has a highly competent board and management team. Our motto is to ensure speedy and thorough investigations and quality service to our clients. We aspire to be a premier firm of investigators, in Kenya, in the areas of corporate fraud and insurance claims.

Our investigators have vast skills and experience to undertake investigative tasks at all levels. They are always professional in their approach, providing detailed yet discreet investigations in to any possible fraud.

Mr. Rogers Namunyu is our Chief Investigations Officer. Together with his team of dedicated professional private investigators, they ensure that HIIS is a reliable and dependable source for conducting all types of investigations in confidential as well as professional manner.

HIIS carries out claims and fraud investigations for insurance companies, legal firms, banks and other corporate bodies. Its team of specialized investigators and agents investigate frauds and claims which insurance companies suspect to be fraudulent or exaggerated.

HIIS investigative process can take many different forms of approach, including interviewing witnesses, taking photographic evidence or undertaking a period of surveillance. After the course of any investigative activity, we will prepare a full report, including photographic or any other forms of evidence.

Our Specialization:

*Insurance Investigation Service*

* + - Accident Benefit Claims
    - Property Theft Claims
    - WIBA
    - Tracing – of defaulters and third party registered owners of blamed motor vehicles.
    - Casualty Claims
    - Goods in Transit Losses/Thefts.
    - Background Investigation
    - Surveillance
    - Litigations Support

*Corporate Investigations Service*

We assist corporate clients to verify potential employees, suppliers, sub contractors, business partners, etc. The service includes:

* + - Fraud Investigations
    - Patent Infringement
    - Internal Investigations
    - Pre-employment Screenings
    - Workplace Accident Investigations
    - Internal Theft and Loss Preventions
    - Security Consulting
    - Surveillance

# Conclusion

If you are looking for a comprehensive security solution for your property ranging from Guarding, Alarm response, CCTV and electronic surveillance, vehicle tracking solution and Investigation services, we at Homestead we will provide you with a solution that meets your needs. Our solutions are based on the latest technological solutions such as **Electronic guard patrol systems**, **GPRS based Alarm solutions**, **Real time property tracking and monitoring solutions** with the latest surveillance systems, investigation done with the latest gadgets and technology, **GPS vehicle tracking solution** using industry's leading technology incorporating both cellular and GPS communications using the latest SIRF star III technology , all these at an affordable, Easy to use, real-time and customized solution provided by **Homestead Security Services**.